

## Message Text

UNCLASSIFIED

PAGE 01 USBERL 00509 181102Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----181120 092770 /22

R 181046Z FEB 77  
FM USMISSION USBERLIN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4064  
AMEMBASSY BONN UNN  
AMEMBASSY BRUSSELS

UNCLAS USBERLIN 0509

E. O.11652: N/A  
TAGS: BEXP, BTIO, GW, WB  
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/02/PO 330

2. 021777

3. M. MERDIAN

4. 428 GERMANY

5. A D

6A. REPLY TO --

6B. WOLFGANG VAN LAAK

6C. LAUBENHEIMER STRASSE 19  
D-1000 BERLIN 33, GERMANY

7. TEL: (030)261 41 31

8. --  
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PAGE 02 USBERL 00509 181102Z

9. 110

10. 3648900-0050 TANNING DVICES CONSISTING OF NEON  
TUBE-LIKE LAMPS. COMMONLY REFERRED  
TO AS " LIGHT SHOWER".  
WEST BERLIN AGENT AND DISTRIBUTOR SEEKS TO ACT AS

AGENT FOR AMERICAN MANUFACTURER OF ABOVE PRODUCT  
IN WEST GERMANY AND WEST BERLIN. SEES EXCELLENT  
MARKET POTENTIAL. QUOE CIF WEST GERMAN PORT,  
IF POSSIBLE.  
GEORGE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 18-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977USBERL00509  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770058-0652  
**Format:** TEL  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770225/aaaaawiv.tel  
**Line Count:** 67  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** b263f2c3-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 01-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3276345  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, BTIO, GE, WB  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/b263f2c3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009